Recruiting Services for Cryptocurrency Exchange Platform

Key metrics for Business Analyst position

Long list:	**1104**
Short list:	**19**
Offers accepted:	**2**
Time to fill:	**22 days**
Time to hire:	**19 days**

📅 Jan 2021 - ongoing

❝ *"They clarify all the issues about the open roles from the start and get complete information for a successful result."*

BUSSINESS CONTEXT

Paybis, a fintech company specializing in cryptocurrency exchange and considered a pioneer in the industry, has engaged us as their permanent recruiting partner to fill technical positions. During our collaboration in 2022-2023, we successfully filled positions such as Senior PHP, Vue.js, and FullStack Developers, Business Analysts, and Sales Managers with experience in the crypto industry.

SOLUTIONS

The provided recruitment services included creating a shortlist of candidates, sending their profiles to the client, and offering support to applicants throughout the hiring process.

From the beginning, communication channels were established for rapid communication, and the recruitment methodology was customized to meet the client's needs, ultimately saving time for the company's Hiring Managers.

PROJECT SUMMARY

⊘ VERIFIED by Clutch

Brainy Agency assisted the client in successfully filling vacant positions, ensuring that all necessary qualifications were met. The candidates they chose not only met these requirements but also completed their probationary periods successfully and remain employed by the client to this day.

Brainy Agency

THE CLIENT

Please describe your company and your position there.

I am IT Recruitment Manager. Founded in 2014, the company is one of the pioneers of the cryptocurrency exchange industry, aiming to become a one-stop solution for all crypto and fiat needs.

THE CHALENGE

For what projects/services did your company hire Brainy Agency?

Brainy agency provides us with a recruitment service.

THE SOLUTION

How did you select this vendor?

We began our collaboration with Brainy agency based on a good recommendation from a colleague.

Describe the scope of their work in detail.

Brainy agency is engaged in recruitment for IT vacancies. They are engaged in the search and primary selection of candidates. Support candidates through the hiring process, until they get to work. Also maintain contact after.

What was the team composition?

The agency had two IT recruiters working on our vacancies.

RESULTS & FEEDBACK

Can you share any outcomes from the project that demonstrate progress or success?

Brainy agency closed half of our vacancies, which is a high and good result among agencies. All candidates successfully passed their probationary period and are still working for the company today.

Viktoriia Shevchuk
IT Recruitment Manager, Paybis

Financial services

Riga, Latvia

CLIENT RATING

5.0
Overall score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0

How effective was the workflow between your team and theirs?

Communication from the agency is always at a high level. All the candidates` profiles are submitted at a high speed. They clarify all the issues about the open roles from the start and get complete information for a successful result. Also, they provide positive candidates` experience due to their quick response to their additional requests. Thanks to our collaboration with Brainy Agency we got the relevant candidates for consideration, which mostly ended with successful closing the positions.

What did you find most impressive about this company?

Brainy agency approaches the work responsibly and diligently. They work for results. We recommend this company

Is there any area for improvement or anything that could have been done differently?

Brainy agency is comfortable to work with, everything suits