

Recruiting Services for Technology Startup

Key metrics

Long list:	1254
Short list:	20
Offers accepted:	4
Time to fill:	21 days
Time to hire:	18 days

BUSSINESS CONTEXT

A technology startup from Israel had plans to grow their team but didn't have an internal recruitment team, so their hired us to fill positions of Senior Golang and React Developers from Europe.


SOLUTIONS

We identified potential candidates by using a sourcing strategy. This involved leveraging online job boards, social media platforms, and our professional network. We conducted extensive research to identify candidates with the right skill set and experience.

Our team performed screenings to assess each candidate's qualifications, experience, and cultural fit.

PROJECT SUMMARY

✓ Verified by **Clutch**

 Mar 2021 - ongoing



"They work very quickly, and, since they know the pipeline, we've met with a lot of valid candidates."

Thanks to Brainy Agency's work, the startup has successfully recruited frontend and backend engineers. The team's professionalism, responsiveness, and timeliness make for a smooth workflow. They're efficient and communicate well.

THE CLIENT

Introduce your business and what you do there.

I'm the founder and CEO of a tech startup.

THE CHALLENGE

What challenge were you trying to address with Brainy Agency?

We are hiring front- and backend engineers from Europe. Brainy Agency helps us identify good candidates.

THE APPROACH

What was the scope of their involvement?

I provided Brainy Agency with a job description, and they have helped us through the whole process. This has included identifying and finding the right person to making an offer.

How did you come to work with Brainy Agency?


I had reached out to a couple of recruiters, and I liked the approach of Brainy Agency. I gave them a chance.


How much have you invested with them?


We invested somewhere between \$15,000–\$25,000.

What is the status of this engagement?

We started working together in March 2021. We are almost finished with the recruitment.

 Founder & CEO, Technology Startup

 Software

 Israel

CLIENT RATING

5.0

Overall score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0

THE OUTCOME

What evidence can you share that demonstrates the impact of the engagement?

They work very quickly, and, since they know the pipeline, we've met with a lot of valid candidates. We are able to choose the best candidate to join our company, and I'm very happy with that. I'll be working with Brainy Agency in the future.

How did Brainy Agency perform from a project management standpoint?

Everything is great. We communicate mainly through Gmail and WhatsApp. Our main point of contact updates me on all of the candidates, and they are efficient. We haven't had any miscommunication.

What did you find most impressive about them?

The best part of working with Brainy Agency is that they're transparent about the process, their business model, and how they work. They like to work directly with the candidates after you hire them to know there's nothing funny going on. Everything is super efficient and professional.

Are there any areas they could improve?

It has been a good experience; they don't have anything to improve at this time.

Any advice for potential customers?

Define the roles that you need so that they can be efficient in finding the right candidate. Also, communicate quickly about the results of the interviews so they can adjust their search.

